

Message Text

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ACTION AF-10

INFO OCT-01 ISO-00 SS-15 SP-02 INR-10 IO-13 CU-04
OES-07 EB-08 HA-05 L-03 SIG-03 MMO-01 SSO-00
INRE-00 PM-05 /087 W
-----089923 131735Z /45

O R 131229Z MAR 78
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC IMMEDIATE 7104
INFO AMCONSUL IBADAN
AMCONSUL KADUNA

C O N F I D E N T I A L SECTION 1 OF 2 LAGOS 3140

E.O. 11652: GDS
TAGS: AMGT NI
SUBJECT: IMPLEMENTATION OF US GOALS AND OBJECTIVES IN NIGERIA

REF: (A) LAGOS 0731, (B) STATE 55424, (C) 77 STATE 291277

AS WE SEE THEN, THE PRINCIPAL COURSES OF ACTION
APPROPRIATE TO THE PURSUIT OF THE GOALS AND
OBJECTIVES OUTLINED IN REFTEL A ARE THE FOLLOWING:

1. CONTINUE HIGH LEVEL EXCHANGES OF VISITS AND COMMUNICATIONS
FOR THE PURPOSE OF CONSULTING WITH THE FMG, SHARING OUR
INFORMATION ON INTERNATIONAL PROBLEMS AND SITUATIONS, EX-
PLAINING OUR VIEWS AND PLANS, SEEKING NIGERIAN COOPERATION,
AND DEMONSTRATING THAT WE ATTACH SPECIAL IMPORTANCE TO
NIGERIAN VIEWS AND COOPERATION.
2. CULTIVATE EFFECTIVE CONTACTS AND WORKING RELATIONSHIPS
WITH AS MANY MEMBERS OF THE SUPREME MILITARY COMMAND AS
FEASIBLE, AND KEY FEDERAL AND STATE MINISTRY OFFICIALS.
3. ESTABLISH A CONTINUING DIALOGUE WITH THE FMG BY MEANS
OF OFFICIAL WORKING GROUP MEETINGS IN THREE KEY SECTORS:
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TRADE, INVESTMENT AND THE TRANSFER OF TECHNOLOGY; AGRI-
CULTURE AND RURAL DEVELOPMENT EDUCATION. THESE GROUPS
SHOULD BE FORMED AS A CONSEQUENCE OF THE HIGH LEVEL
BILATERAL TALKS HELD IN LAGOS IN NOVEMBER OF 1977 PURSUANT
TO DISCUSSIONS THE PREVIOUS MONTH BETWEEN PRESIDENT
CARTER AND GENERAL OBASANJO. MEETINGS OF THE GROUPS
SHOULD OCCUR IN NIGERIA AND THE U.S. AS APPROPRIATE.

DEPENDING ON THE PROGRESS ACHIEVED, ACTIVITY ALONG THESE OR BROADER SUBJECT LINES MIGHT LEAD TO THE FORMATION OF ADDITIONAL WORKING GROUPS OR OF A JOINT COMMISSION WITH A BROAD MANDATE.

4. CONTINUE TO EXPAND AMERICAN CONTACTS WITH NIGERIANS NOT ONLY IN NIGERIA BUT ALSO IN WASHINGTON, THIRD COUNTRIES, THE UN AND OTHER INTERNATIONAL ORGANIZATIONS.

5. ASSURE THAT OUR PUBLIC DIPLOMACY PROGRAMS EFFECTIVELY COMMUNICATE U.S. POLICY POSITIONS AND AMERICAN DEVELOPMENTS, ALONG WITH PERCEPTIONS OF AMERICAN CULTURE AND TECHNOLOGY RELEVANT TO NIGERIAN INTERESTS, TO NIGERIAN OPINION MOLDERS.

6. CONTINUE THE EXCHANGE PROGRAMS AND ENCOURAGE PRIVATE AND INSTITUTIONAL LINKAGES AND INTERCHANGES. REINFORCE THE EXCHANGE PROGRAM BY NGPJE INTFSPUE#USE OF THE DEPARTMENT OF COMMERCE FOREIGN BUYER PROGRAM WHEN MORE APPROPRIATE.

7. CONTINUE OUR MILITARY TRAINING PROGRAM, GIVEN THE POSITIVE EFFECT THAT TRAINING SEVERAL HUNDRED OFFICERS EACH YEAR IN THE U.S. HAS ON THE ATTITUDES OF KEY NIGERIAN LEADERS, AS WELL AS ON THEIR ACCESSIBILITY TO U.S. MISSION PERSONNEL IN NIGERIA.

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8. SUPPORT NIGERIAN EFFORTS TO MEDIATE AFRICAN DISPUTES.

9. MAINTAIN A DIALOGUE WITH THE MINISTRY OF EXTERNAL AFFAIRS ON HUMAN RIGHTS IN THE CONTEXT OF BOTH THE UN

HUMAN RIGHTS COMMISSION AND THE HUMAN RIGHTS ACT.

10. CONTINUE PROVIDING INFORMATION AND DOCUMENTS TO MEMBERS OF THE CONSTITUENT ASSEMBLY TO AID THEM IN CREATING A NEW CONSTITUTION THAT WILL FORM THE BASIS OF A GOVERNMENT OF POPULAR CONSENT.

11. REMAIN ALERT TO POSSIBILITIES FOR COLLABORATION AND U.S. TECHNOLOGICAL INPUT IN INTERNATIONAL ORGANIZATIONS SUCH AS ECOWAS AND ADB.

NOTE BY OC/T: PARA NBRED 6 # AS RECEIVED.

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OES-07 EB-08 HA-05 L-03 SIG-03 MMO-01 SSO-00

INRE-00 PM-05 /087 W

-----090330 131735Z /45

O R 131229Z MAR 78

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC IMMEDIATE 7105

INFO AMCONSUL IBADAN

AMVDNSUL KADUNA 4635

C O N F I D E N T I A L SECTION 2 OF 2 LAGOS 3140

12. CONTINUE INTENSIVE EFFORTS TO INCREASE THE U.S. SHARE OF THE NIGERIAN MARKET AND DEVELOP VIABLE TRADE AND INVESTMENT OPPORTUNITIES THROUGH EMBASSY-SPONSORED TRADE PROMOTION EVENTS, INCREASED CONTACT AND TRAVEL, MORE MARKET RESEARCH AND ECONOMIC ANALYSIS, GREATER USE OF THE CONSULATES, CONTINUED PARTICIPATION IN BOTH OFFICIAL AND SUITABLE PRIVATE NIGERIAN TRADE EXPOSITIONS, AND INCREASED EFFORTS TO IDENTIFY AND EVALUATE PROSPECTIVE NIGERIAN ASSOCIATES FOR AMERICAN FIRMS.

13. IN VIEW OF OUR POSITION AS NIGERIA'S LARGEST OIL CUSTOMER AND OIL'S IMPORTANCE TO NIGERIA'S WELFARE, ATTEMPT TO ESTABLISH CRYPTIC RELATIONS IN THE NIGERIAN PETROLEUM SECTOR TO PROTECT THE POSITION OF AMERICAN OIL FIRMS AND PREVENT OIL'S USE AS A POLITICAL WEAPON. EXPLOIT TRAINING, EXCHANGE AND EQUIPMENT SUPPLY POSSIBILITIES.

14. CONTINUE TO EMPHASIZE TO NIGERIAN POLICY-MAKERS THE NEED FOR AND BENEFITS OF STABLE, PREDICTABLE AND NON-DISCRIMINATORY INVESTMENT POLICIES, INCLUDING REGULATORY PRACTICES AND VISAS OR WORK PERMITS FOR RESIDENT AND VISITING BUSINESSMEN.

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15. REMAIN ALERT FOR DISCRIMINATORY TRADE RESTRICTIONS OR NON-TARIFF BARRIERS, WHICH MAY COME TO INCLUDE INADEQUATE BERTHING FACILITIES FOR AMERICAN SHIPPING AND,

POSSIBLY, UNCERTAIN ACCESS FOR OUR AIR LINES.

16. PROMOTE THE PROVISION OF TECHNOLOGY, KNOW-HOW AND MANPOWER TRAINING ON A REIMBURSABLE BASIS. EXAMINE POSSIBILITIES FOR ADDITIONAL AID REGIONAL OR MULTILATERAL ASSISTANCE IN SUCH FIELDS AS HOUSING, A GROWING SOCIAL PROGRAM FOR WHICH CURRENT NIGERIAN PLANS AND FINANCIAL RESOURCES SEEM INADEQUATE. ON OUR OWN PART, ENSURE THAT WE CAN ACTUALLY DELIVER SERVICES OFFERED BY RESOLVING THE CURRENT PERSONNEL CEILINGS BARRIER.

17. LINK NIGERIAN INSTITUTIONS AND INDIVIDUALS WITH MULTILATERAL, PRIVATE AND INDIRECT USG SUPPORT IN POPULATION PLANNING ENDEAVORS TO THE DEGREE POSSIBLE.

18. CONTINUE TO SUPPORT THE NIGERIAN-AMERICAN CHAMBER OF COMMERCE TO THE EXTENT RESOURCES PERMIT.

19. MAINTAIN CLOSE RELATIONS WITH RESIDENT AMERICAN FIRMS THROUGH INDIVIDUAL CONTACT AND PERIODIC CONFERENCES IN ORDER TO MAXIMIZE THE MUTUAL BENEFIT OF U.S. PUBLIC AND PRIVATE SECTOR ACTIVITIES.

20. WORK MORE CLOSELY WITH OUR CONSUMERS IN IBADAN AND KADUNA BY PROVIDING MORE ECONOMIC, POLITICAL AND COMMERCIAL GUIDANCE AND SUPPORT. ENCOURAGE MORE CONSULS TO PARTICIPATE IN THE COUNTRY COMMERCIAL PROGRAM THROUGH SPECIFIC ASSIGNMENTS AND BY HOLDING TRADE PROMOTION EVENTS IN THEIR DISTRICTS.

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21. CONVINCE THE GOVERNMENT THAT ARBITRARY ARRESTS OF AMERICAN CITIZENS DAMAGE OUR BILATERAL RELATIONSHIP; IMPROVE EMBASSY ACCESS IN SUCH SITUATION.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAGOS03140
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780111-0800
Format: TEL
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780376/aaaacmkt.tel
Line Count: 210
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 1e5074c8-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 LAGOS 731, 78 STATE 55424, 77 STATE 291277
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3354365
Secure: OPEN
Status: NATIVE
Subject: IMPLEMENTATION OF US GOALS AND OBJECTIVES IN NIGERIA
TAGS: AMGT, NI
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/1e5074c8-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014